

**unext**



**manipal**  
Academy of BFSI

# NISM Certification

Series V - A

Empowering Bank Professionals with the  
Mandated Regulatory Knowledge for  
Mutual Fund Distribution



# | Program Overview

In the ever-evolving and highly regulated world of financial services, staying ahead is not just a requirement—it's a competitive advantage. The NISM Mutual Fund Distributors Certification (Series V-A) is now essential for bank professionals involved in advising or selling mutual funds.

UNext Manipal Academy of BFSI brings you a **high-impact, two-day intensive program** designed to fast-track your employees' journey from learning to mastery. More than just exam preparation, this program equips participants with a **practical and deep understanding of mutual fund concepts**, enabling them to make informed, confident decisions that align with regulatory standards.

Through **engaging modules, targeted assessments, and concept-driven revisions**, participants explore the full NISM curriculum—from the investment landscape and regulatory framework to scheme valuation and taxation. Mock tests and detailed analyses help pinpoint gaps, while expert mentorship ensures every participant maximizes their potential.

With a track record of successfully preparing **over 1,00,000 professionals**, our methodology consistently delivers **high pass rates, enhanced product knowledge, and stronger compliance standards**. Empower your team with the skills, confidence, and certification that set them—and your organization—apart.

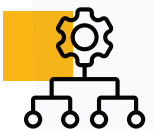


# | Learning Outcomes:

Upon completing this intensive training, participants will be able to:



Confidently appear for and pass the NISM Series V-A examination



Understand the legal and regulatory structure governing mutual funds in India



Calculate and understand NAV, TER, and pricing of units, and advise on relevant taxation



Evaluate scheme performance, risk, and return, enabling accurate customer advisories

# | Expert Teaching Faculty

Our programs are led by a dedicated team of **220+ seasoned banking professionals**, bringing deep expertise in capital markets, financial planning, and regulatory compliance.

With a legacy of **17+ years**, UNext Manipl Academy of BFSI has perfected a methodology centred on **assessment-driven gap analysis and high-frequency** revision, proven to accelerate learning and drive certification success. This expertise has resulted in a strong track record, including over 2,00,000 professionals trained and certified in NISM and other critical BFSI functions.

# Program Schedule: Two-Day Intensive Exam Focus

A rigorous two-day program structured to maximize knowledge retention and exam readiness, culminating in a final NISM attempt on Day 3

## Day 1: Foundation & Regulation

Day & Time	Key Focus Area & Chapters	Methodology
9:00 - 10:00 AM	<b>Initial Assessment:</b> Mock Test (50 Qs covering all chapters)	Assessment & Gap Identification
10:15 - 12:15 PM	<b>Core Concepts (Ch 1, 2, 3):</b> Investment Landscape, Concept & Role of MF, Legal Structure	Interactive Lecture
12:15 - 1:00 PM	<b>Revision:</b> Detailed discussion of the Morning Assessment gaps	Targeted Revision
12:15 - 1:00 PM	<b>Lunch Break</b>	
1:45 - 2:45 PM	<b>Module Assessment:</b> Test on Chapters 1, 2, 3 (50 Qs)	Practice Test
3:00 - 5:00 PM	<b>Regulatory Framework (Ch 4, 5, 6, 7):</b> Scheme Info, Fund Distribution, NAV, TER & Pricing	Concept Deep Dive

**Post-Session:** Mandatory Homework; 2 Sets of 100-Question (NISM Mock Exam)



## Day 2: Application & Review

Day & Time	Key Focus Area & Chapters	Methodology
9:00 - 1:00 PM	<b>Advanced Concepts (Ch 8, 9, 10, 11):</b> Taxation, Investor Services, Risk, Return & Performance	Detailed Lectures & Problem Solving
3:00 - 5:00 PM	<b>Lunch Break</b>	
1:45 - 2:45 PM	<b>Final Practice Mock:</b> Full-Length Mock Test (100 Qs)	Simulation
3:00 - 5:00 PM	<b>Grand Revision:</b> Review of all critical topics and difficult questions identified from homework	Comprehensive Review

**Post-Session:** Mandatory Homework; 2 Sets of 100-Question (NISM Mock Exam)

## Day 3: NISM Exam (Scheduled at NISM Centre)

### Programme Inclusions:



Assessment-based delivery by NISM industry experts



Essential pre-read materials and mock tests



Structured support leading up to the NISM examination



Access to modern classrooms/virtual platforms



Provided lunch and tea/coffee services for physical sessions

**Pre-Enrolment:** We handle all administrative support for your nominees, including NISM portal registration guidance and LMS access to essential pre-read materials.



## | About Us

Established in 2008, Manipal Academy of BFSI, a UNext Learning entity and part of the Manipal Education and Medical Group (MEMG), is a premier institution that provides industry-relevant education and training for both freshers and experienced professionals in traditional operations, sales, and new-generation roles within banking, financial services, and insurance sectors.

With a focus on innovation and learner-centricity, UNext Manipal Academy of BFSI offers a wide range of programs designed to equip individuals with the skills and knowledge to thrive in the BFSI industry. Today, the academy of BFSI annually trains over 15,000 BFSI industry professionals for its industry partners. With our expertise and deep understanding of market needs, our goal is to create the leaders of tomorrow and build a top-notch workforce for the BFSI industry.



# Our Impact Over The Years



**17+ Years  
of Legacy**



**1 In 5 Bankers  
in India Is Our Alum**



**2,00,000+  
Professionals Trained**



**1,00,000+ First-Time  
Professionals Trained**



**50+ Client  
Partnerships**



**4,000+  
Case Studies**



**220+  
Experienced Faculty**

To nurture next-gen BFSI  
professionals, drop us an email today:

**[connect@u-next.com](mailto:connect@u-next.com)**

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