



*Transforming Talent.
Powering Growth.*

Wholesale Banking Operations Program

*Shaping talent that fuels the future
of wholesale banking*

This program by UNext Manipal Academy of BFSI is an industry-aligned course that equips professionals with operational, regulatory, and process expertise. Designed in collaboration with leading banks, it develops job-ready talent that sets new standards in the BFSI sector, empowering organisations to achieve lasting financial growth.

Program Module

Key Program Highlights

Since its launch in 2023,

the program has been raising the bar in wholesale banking operations training.

350+ professionals

have graduated from this program and are creating measurable impact in the sector.

Designed for aspiring & seasoned

professionals, operations leaders, and lateral hires from banks or NBFCs looking to upskill.

Basics of Banking – Regulatory Environment

Operations Lifecycle – Client Onboarding and Transaction Processing

Fundamentals of Credit & Credit Operations

Trade Finance Operations

Risk Management & Compliance

Regulatory Frameworks – Basel Norms, RBI Guidelines, & FEMA

Credit Appraisal & Underwriting

Financial Statement Analysis

CMS Operations, Core Banking Systems & Digital Banking Tools



Program Snapshot

Powering

30–40%

of India's banking revenues, wholesale banking demands sharp, regulation-ready talent.

The Wholesale Banking Operations Program by UNext Manipal Academy of BFSI, created with leading banks, prepares first-time professionals, lateral hires, and seasoned managers to excel in operations, compliance, and client management. With industry mentorship and real-world problem-solving, it creates professionals who define the future of corporate banking.

Core Skills Mastered

- Customer servicing and coordination
- Analytical skills and documentation
- Regulatory understanding and compliance
- Digital skills for process excellence
- Risk analysis and action



To nurture
next-gen BFSI professionals
in your enterprise.

Drop us an email today,
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